



Dear Valued Customer,

At Safco, we are committed to being easier to do business with while continuing to deliver great service. As part of this effort—and to better align with current market conditions and shipping costs—we are updating our freight policy for U.S. orders. These changes will take effect on **July 1, 2026**.

New Freight Structure

Our updated, tiered freight structure is outlined below:

Order Value (List Price in USD)	Freight Charge (% of List Price)	Product Categories
Under \$1,000	20%	All
\$1,000–\$6,000	10%	All
Over \$6,000	No charge	Standard
Over \$6,000	Call for quote	Big & Bulky

Big & Bulky categories include:

- High Density Storage (including Mobile 1000, flat files, etc.)
- TechWorks™
- Lockers

This updated approach allows us to more accurately reflect the true costs of handling and shipping various order types, while continuing to offer competitive and transparent freight terms across our full product portfolio. Thank you for your continued partnership and support.

Sincerely,

Stuart Johnson

Director of Sales & Customer Care